

State of West Virginia Office of the Attorney General

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WRITTEN DETERMINATION REGARDING THE APPOINTMENT OF HANNA & HANNA TO SERVE AS OUTSIDE COUNSEL ON BEHALF OF THE WEST VIRGINIA DIVISION OF NATURAL RESOURCES

The West Virginia Division of Natural Resources (hereinafter "West Virginia DNR") requested legal representation in conjunction with the purchase of property situated in Kanawha County for the purpose of creating a public access site. The property is an approximate 3.5 acre parcel owned by Phillip and Faye Shafer. The West Virginia DNR is in need of an attorney to abstract the title, prepare a title report, prepare the deed, and hold the closing on or before July 31, 2013.

Pursuant to the written determination issued on June 4, 2013, the Office of the Attorney General determined that is was both cost-effective and in the interest of the public to appoint outside counsel to assist the West Virginia DNR with the purchase of the subject property. A request for proposals was issued in accordance with subsection (D) of the Attorney General's Policy on Outside Counsel (Policy #WVAGO-004).

As of the June 14, 2013, deadline for proposals, the Office of the Attorney General received three timely proposals for legal services from Hanna & Hanna, PLLC, Ziegler & Ziegler, L.C., and Lowell Greenwood, Attorney at Law. Based on the proposals received, the Office has determined that:

- All of the bidding attorneys possess the requisite skills and expertise needed to handle the legal matter in question;
- All of the bidding attorneys possess the requisite staffing and support to handle the scope of the legal matter in question;
- None of the bidding attorneys appear to have been subject to reprimand by the West Virginia State Bar, or other entities, for unethical conduct;
- All of the bidding attorneys are in compliance with all applicable laws of the State of West Virginia;
- Hanna & Hanna, PLLC, is the only bidding law firm located in the geographic area (Kanawha County) of the legal services to be performed;
- Hanna & Hanna, PLLC, submitted the lowest proposal for fees, costs, and expenses to perform the legal services requested;

- Hanna & Hanna, PLLC, is willing to perform the necessary title work for a flat fee of \$850, plus minimal recording and copying fees; and
- The proposal of Hanna & Hanna, PLLC, is nearly fifty percent lower than the next qualified bid.

Based on the factors set forth above, and consultation with the West Virginia DNR, the Office of the Attorney General has determined that Hanna & Hanna, PLLC, has submitted the most competitive proposal for legal services pursuant to subsection (E) of Policy #WVAGO-004. The firm of Hanna & Hanna, PLLC, will be appointed as outside counsel accordingly for the legal matters cited herein.

Daniel W. Greear Chief Counsel

Date Signed: June 19, 2013